Packaging – The Shelf Appeal

- 1. Enticement Does the packaging grab you
- Design Is the packaging professional and represent cannabis is a good light
- 3. Wastefulness Was the packaging wasteful

Technical Analysis – Personal Preference 🕰

- 1. Ingredients Quality of ingredients and health factor
- 2. Cannabinoids Are the THC and/or CBD levels desirable, are they too strong
- 3. Sourcing Are the ingredients sustainably or organically farmed

First Impressions – The Senses

- 1. Freshness Does the item look and smell fresh or has it gone stale
- 2. Hands on How does it feel, is it hard to handle
- 3. 'Mouth water' How excited are you to try it

Experience – Let's do this

- Vape
- 1. Smoothness Did it smoke smooth
- 2. Flavor Did the terpene profile stand out
- 3. After taste Did it sit well with your palette or leave a bad flavor
- Topical
- 1. Consistency Is the texture consistent, has it separated or clumped
- 2. Portion size Was it too much, too little, or just right
- 3. After effect Did it apply well or did it leave undesirable odor or residue
- Tincture
- 4. Ingestion Was it easy to get down
- 5. Portion size Was it easy to dose
- 6. After effect Did it sit well or leave undesirable side effects

Effect – No Thanks or New Go-to?

- 1. Body high Does it provide physical relief
- 2. Head high Does it provide mental relief
- 3. Recommendability How strongly would you recommend this to a friend